Savvy donors know that the most efficient charities spend at least 75% of their budget on their programs and services and less than 25% on fundraising and administrative fees. They understand that a charity’s ability to sustain its programs over time is just as important as its short-term day-to-day spending practices. Therefore, savvy donors also seek out charities that are able to grow their revenue at least at the rate of inflation, that continue to invest in their programs and that have some money saved for a rainy day. Savvy donors ask the charity for copies of its three most recently Forms 990. Not only can the donor examine the charity’s finances, but the charity’s willingness to send the documents is a good way to assess its commitment to transparency.”

---Charity Navigator
Top Ten Best Practices of Savvy Donors

Charity Navigator is the non-profit industry’s leading watchdog and rating agency. By visiting www.charitynavigator.org you can find many tips to help make your decision about where to donate this holiday season.
In 2014:

AFC provided over **101,470** meals to homeless LGBTQ youth.

On an average night there are over **220** homeless LGBT youth on our waiting list in need of shelter.

We have over **6,000** encounters through our Outreach workers who work to identify homeless LGBTQ youth on the streets and offer them clothing, meals, safer sex kits and referral to services.

**2014 Program Outcomes**

- Added **356** NEW clients.
- We offered **999** therapy sessions a year, provided at our drop-in.
- We completed **3,080** Housing Referrals and Supportive Services.
- We offered **45** groups every week for a total of **2,340** groups on topics ranging from safe sex to community resources to substance education to art therapy to performance.
- In total we provided **32,806** comprehensive services this includes case management, medical services, psychiatric and mental health counseling, career and educational case management services and many others.

**75%**

Of clients referred to AFC remain in our programs for long-term care & support.

**85%**

Of clients in our program are enrolled in mental health counseling services, STD education prevention, testing, and treatment.

**98%**

Of our Transitional Living clients are enrolled in higher learning such as college or vocational opportunities.

**99%**

Of our Transitional Living clients are employed and on career tracks for self-sustaining futures.

**100%**

Of our clients work with a dedicated Case Manager and have a case plan to help them reclaim their lives.